



## Management Update Presented at the Annual General Meeting

April 19, 2022



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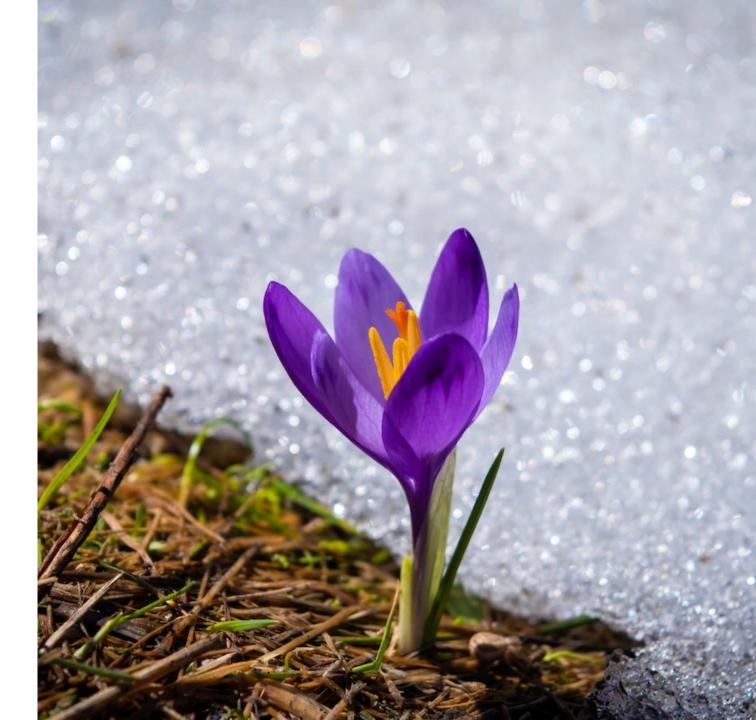
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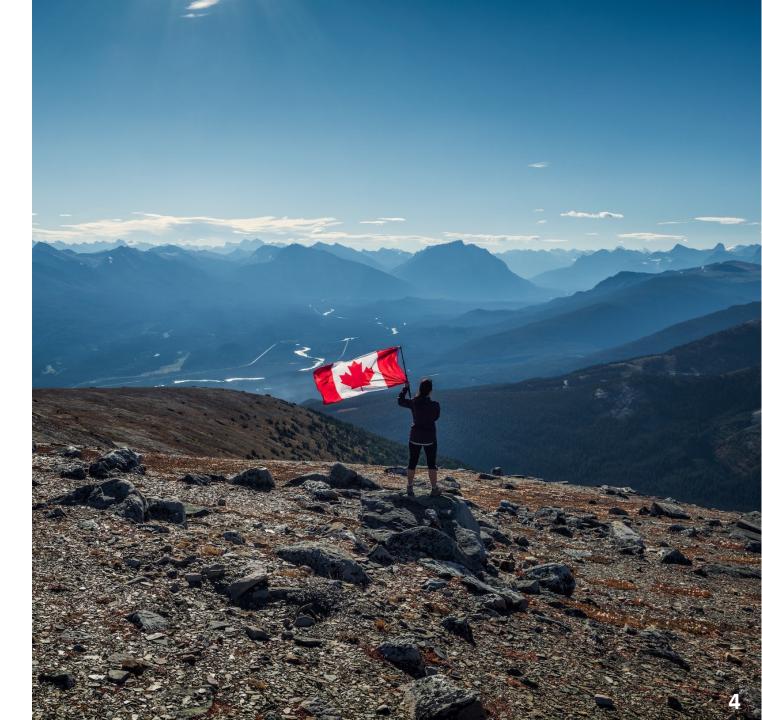
#### Agenda

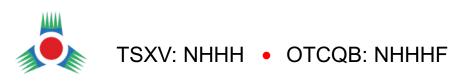
- Introduction to FuelPositive
  - Remarks from Dr. Ibrahim
    Dincer
- 2021 Achievements
- 2022 Milestones
- Status Update



#### Who are we?

- Canadian-based technology, growth stage company, operating internationally
- Identifying practical solutions
  - Clean
  - Sustainable
  - Economically viable
  - Can be implemented now
- Lead product is green ammonia production system





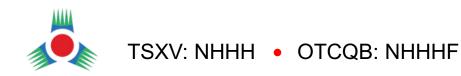
#### Vision

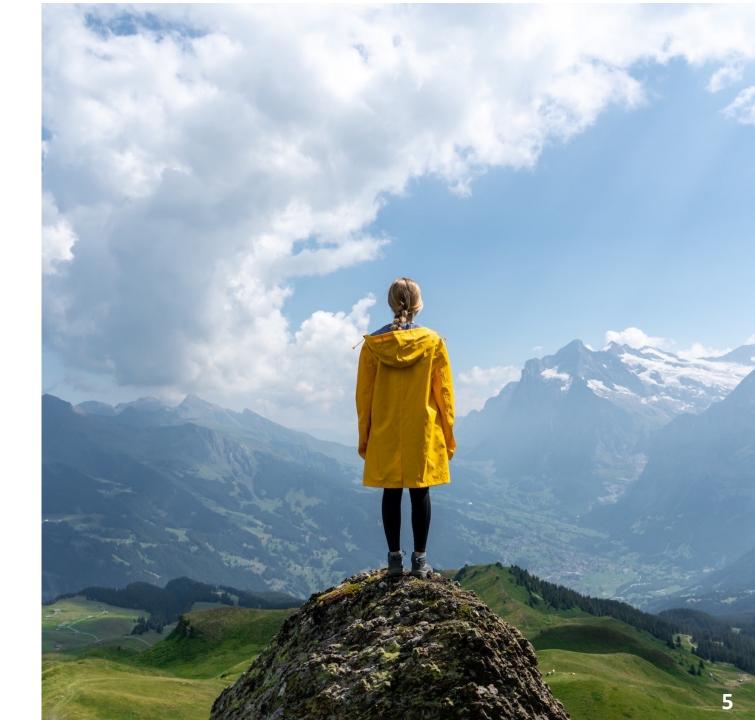
The climate crisis has already been solved.

We already have all the facts and solutions.

All we have to do is wake up and change.

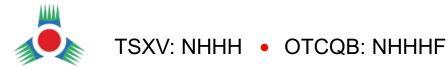
Greta Thunberg





## Ammonia (NH3)

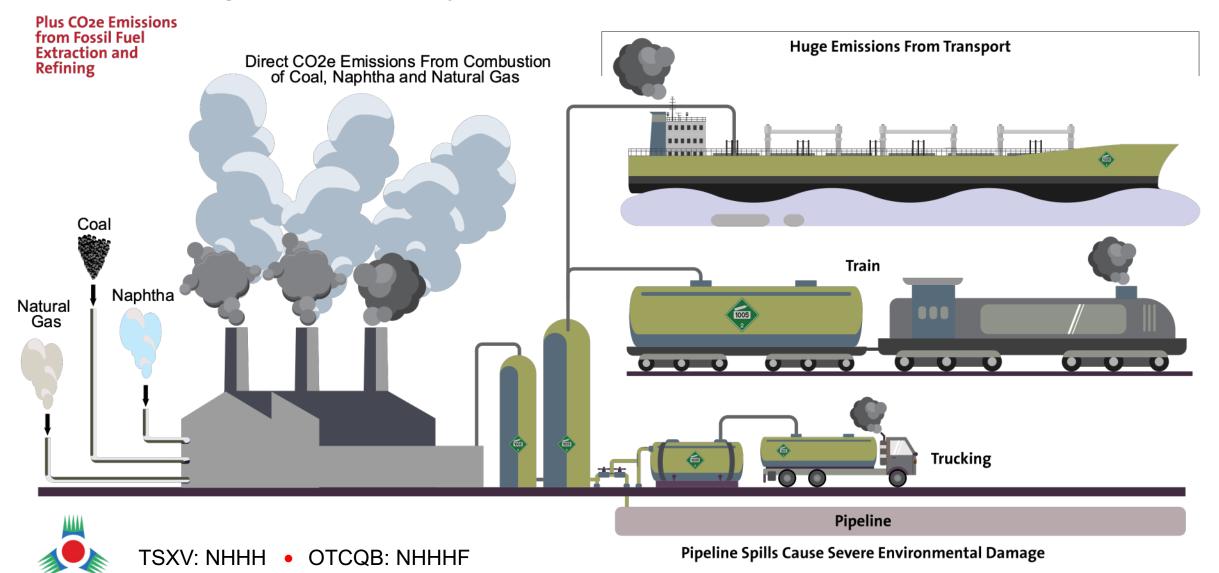
- Used for over 100 years
- 200 million tonnes consumed annually worldwide
- 80% used in agriculture as fertilizer
- Also used for:
  - Textiles
  - Mining
  - Chemical production
  - Cleaning materials
  - Pharmaceutical manufacturing
  - Water treatment
  - Fuel
  - Refrigerant

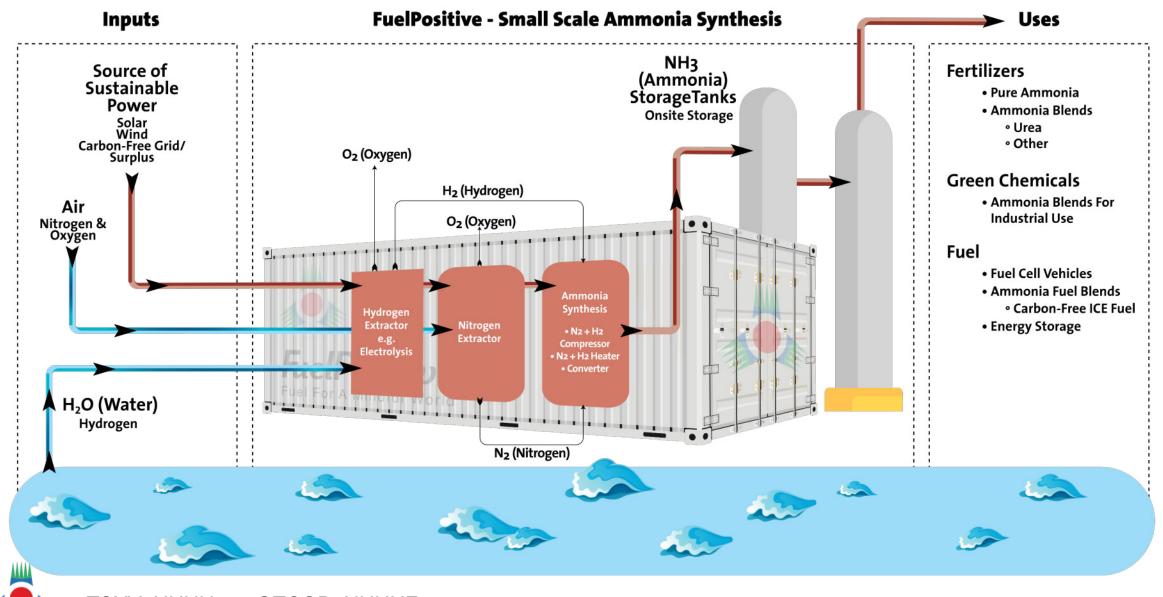




#### **Direct CO<sub>2e</sub> Emissions to Produce One Tonne of Ammonia**

2.867 Tonnes (Global Average) of CO2e are Emitted for Every Tonne of Ammonia Produced

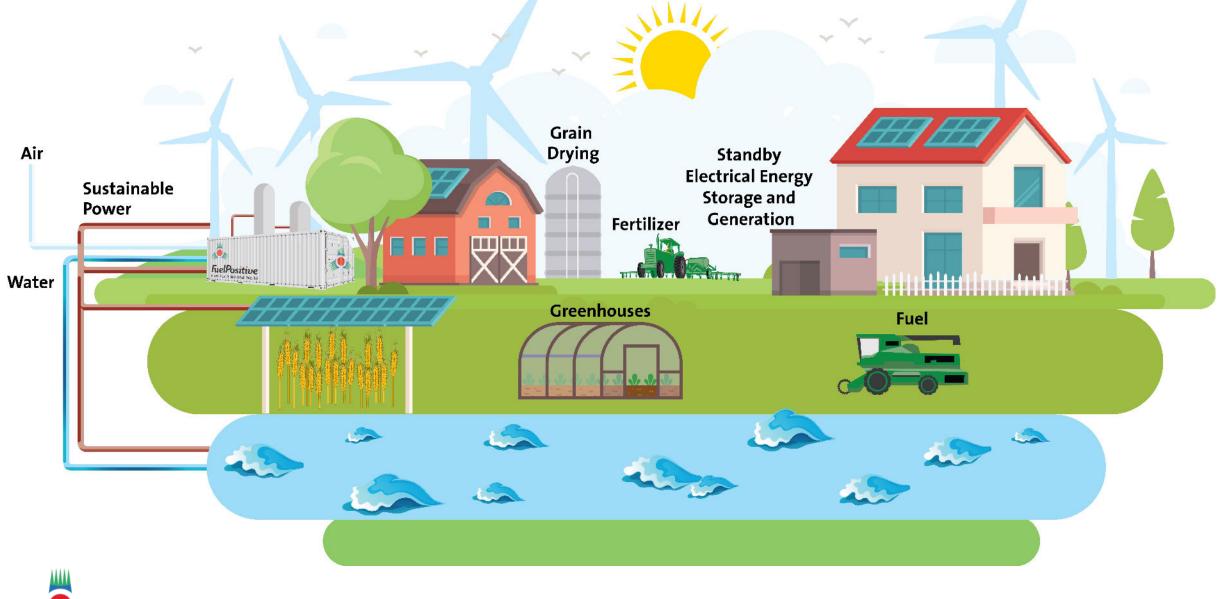




#### **FuelPositive Research & Development Projects**

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#### The FuelPositive<sup>™</sup>System Generates **Zero** CO2e Emissions



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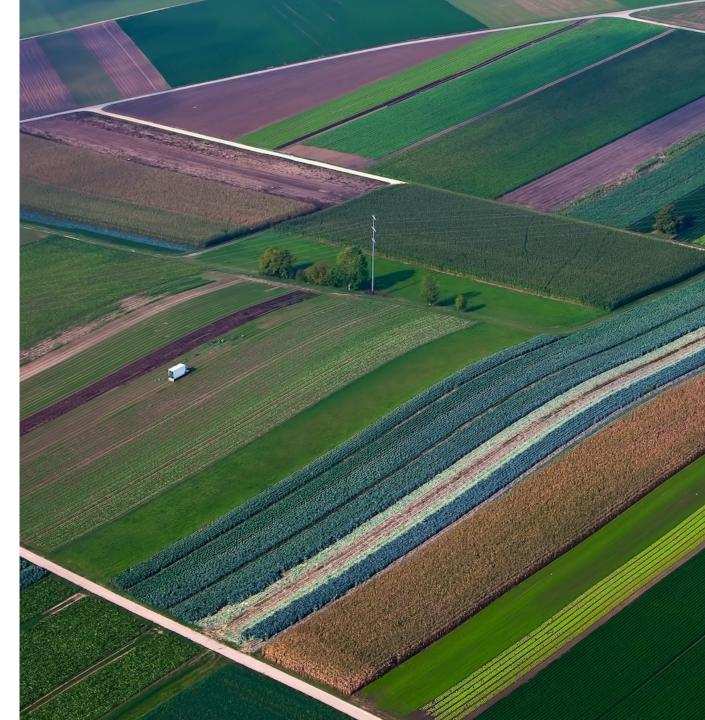
Dr. Ibrahim Dincer



## **2021 Milestones**

- ✓ Identify and acquire new IP
- $\checkmark$  File for patent protection
- ✓ Rebrand company
- ✓ Strengthen Board and appoint expert advisors
- ✓ Develop manufacturing partnership
- Begin building first demonstration system
- ✓ Secure funding
- ✓ Hire commercialization team
- $\checkmark {\sf Develop}$  opex costing model
- ✓Create manufacturing plan

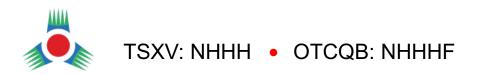






Tracy and Curtis Hiebert





## 2022 Milestones/1

- Continue to build the team
- Secure premises
  - Initial offices
  - Lab & R&D space
  - Manufacturing space
- Meet with governments
- Validate purity, rate of production, energy consumed, Opex
- Set price (Capex)
- Identify first 3 partners
- Complete building and launch first 3 systems



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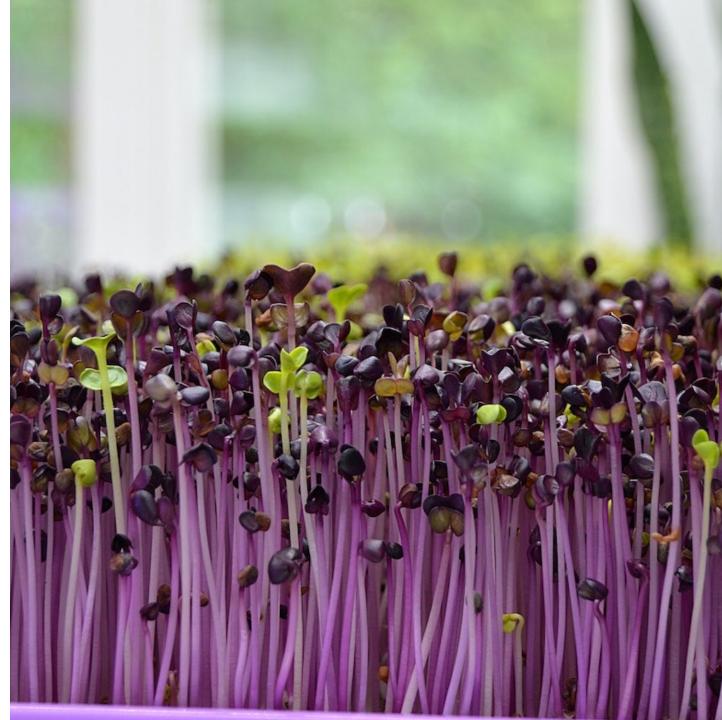


## 2022 Milestones/2

- File for non-provisional patent
- Begin accepting pre-orders
- Start next batch manufacturing
- Prepare for serial (assembly line) manufacturing
- R&D
  - NOx in agriculture
  - Internal combustion engines

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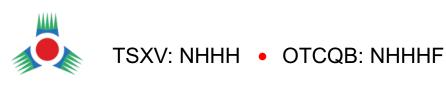
- Identify and acquire new IP
- Analyst coverage



#### Readiness

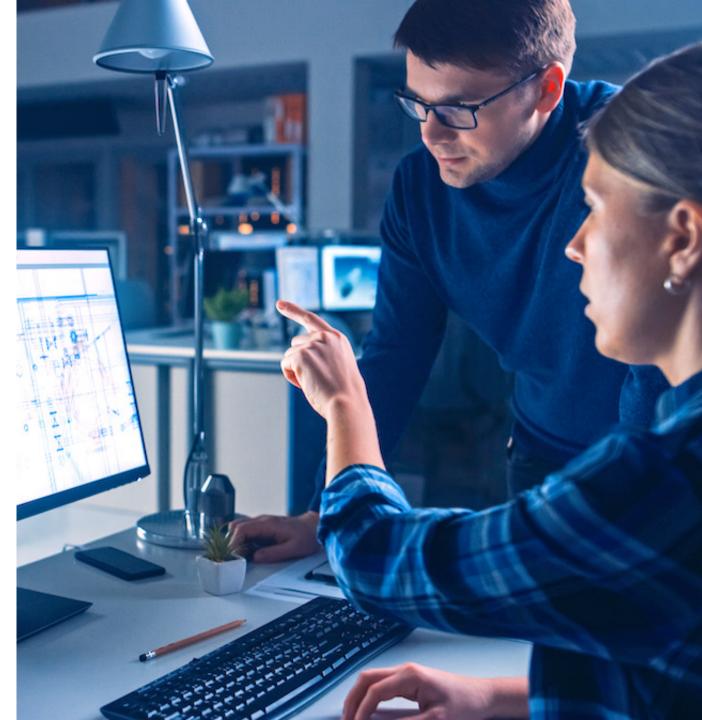
- Objective
  - Demonstrate and test system in Canadian climate
- Target date
  - Late summer to be "farmready"
- Status of System #1
  - Hydrogen system complete and passed FAT
  - Nitrogen system is 75% complete
  - Ammonia synthesis system is 60% complete

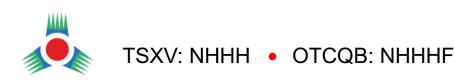




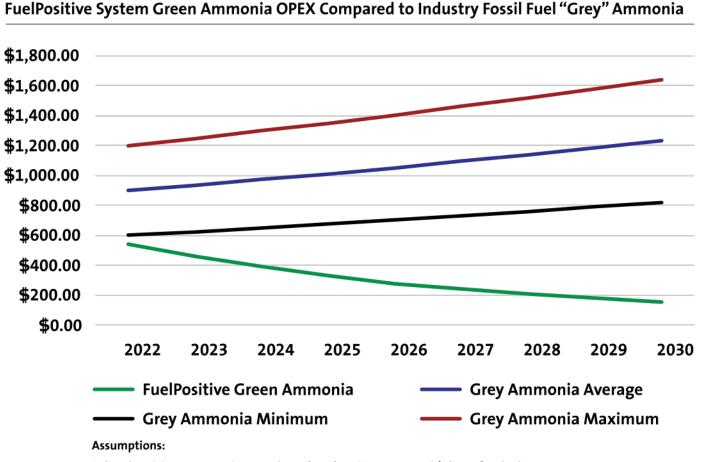
## **Farmer's Interface**

- Site training, but minimal work for farmers
- System allows for remote, predictive maintenance
  - 145 remotely monitored points
- Onsite maintenance needed 1/year
- Life cycle of several decades, with periodic upgrades
- Modular design makes component upgrades easy



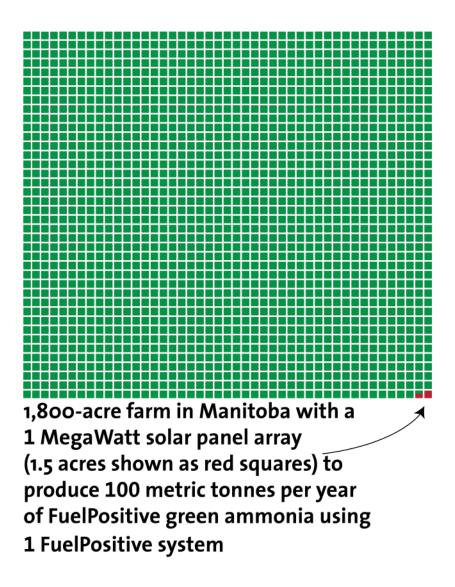


#### **Costing Model – Operating Costs**



Solar electricity costs continues to be reduced 11.5% per year as it's been for the last 50 years. Energy efficiency improvement of over 18% by 2026 and a further 9% by 2030. 4% annual increase in natural gas made grey ammonia.

CDN Funds, Electricity cost: Manitoba



#### Very Large Row Crop – Market Segment

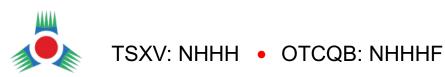
- Very Large Professional Farmers
- Demand for 100 metric tons of NH3
- Access to cost effective green
  electricity
- Anhydrous ammonia infrastructure

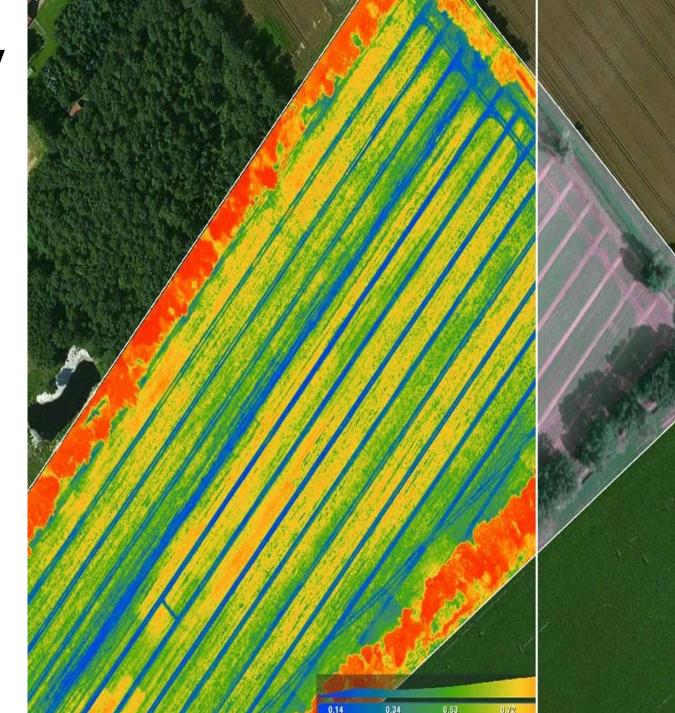
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# Demonstrated ability to adopt technology

- Precision Agriculture Practices
  - Limit application of inputs
  - Optimize returns on inputs
  - Preserve resources
- Precision Agriculture Technologies
  - GPS guidance systems
  - GPS yield maps and soil monitoring
  - Variable-rate application

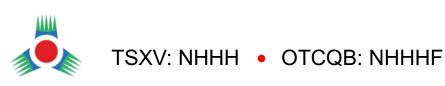




## **Carbon Credits**

- Carbon credits will fund future growth and offset price of systems for customers
- Every tonne of grey ammonia produced in Canada causes
   1.81 metric tonnes of greenhouse gas emissions
  - 2.87 metric tonnes on average globally
- \$50/tonne, increasing by \$15/tonne annually until \$170/tonne

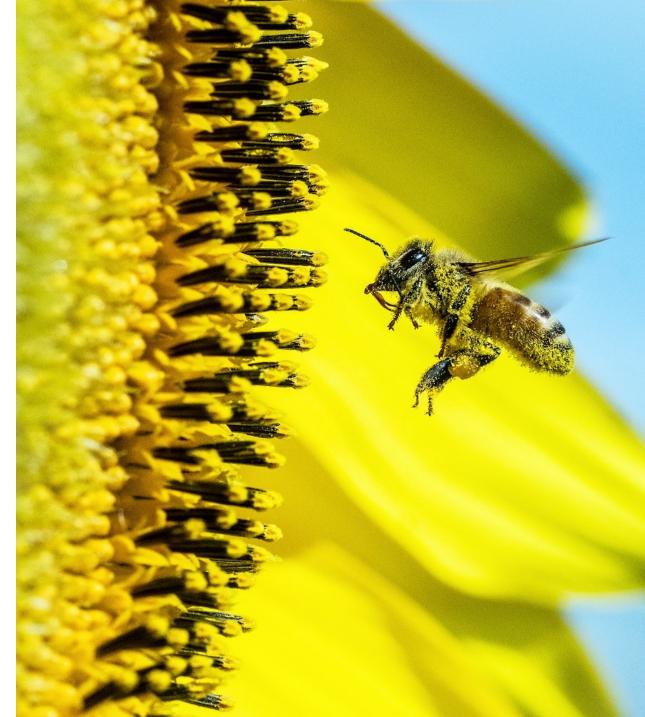




## **Carbon Credit Value**

- Carbon credit value in Canada, per FuelPositive 100-tonne/year system
  - **\$9,050** in 2022
  - **\$11,765** in 2023
  - **\$30,770** in 2030
- Value from **100** systems (2024)
  - \$1,448,000
- Value from **1,000** systems (2025)
  - \$17,195,000





#### **Share Metrics**

#### **Capital structure**

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#### Share Price 52-Week Price Range Market Cap Shares Outstanding (Basic) Warrants Other Obligations to Issue Common Shares Options Fully Diluted Shares Management, Board & Insider Ownership

C\$0.16 C\$0.11-C\$0. C\$53.222 M 335,530,446 57,566,341 15,000,000 21,112,500 429,209,287 ~10%

#### **Trading History: Two Year**

**FuelPositive Corporation (NHHH.V)** TSXV - TSXV Real Time Price. Currency in CAD

#### 0.1600 +0.0100 (+6.67%)

As of 11:10AM EDT. Market open.

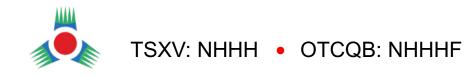
| .6                          | Summary        | Chart Conversa  | tions Statistics            | Historical Data | Profile                  | Financials             | Analysis       | Options                 | Holders             | Sustainability |                 |
|-----------------------------|----------------|-----------------|-----------------------------|-----------------|--------------------------|------------------------|----------------|-------------------------|---------------------|----------------|-----------------|
| 1-C\$0.38                   | Previous Close | 0.1500          | Market Cap                  | 53.222M         | ⊕ Indicators ⊖ C         | omparison 🛱 Date Range | 1D 5D 1M 3M 6M | YTD 1Y <b>2Y</b> 5Y Max | 四 Interval 1W ~ 乄 L | ne v 🔗 Draw    | ø               |
| .222 M<br>30,446            | Open           | 0.1550          | Beta (5Y<br>Monthly)        | 2.29            |                          |                        |                |                         |                     |                | C3600           |
| 6,341                       | Bid            | 0.1550 x N/A    | PE Ratio (TTM)              | N/A             |                          |                        |                | A MAR                   |                     |                | < 900           |
|                             | Ask            | 0.1600 x N/A    | EPS (TTM)                   | -0.0400         |                          |                        |                |                         |                     | A.A.           | C.2530          |
| 00,000<br>12,500<br>209,287 | Day's Range    | 0.1550 - 0.1600 | Earnings Date               | Jan 28, 2022    |                          |                        |                | V                       |                     |                | 1 141<br>C.1530 |
|                             | 52 Week Range  | 0.1100 - 0.3800 | Forward<br>Dividend & Yield | N/A (N/A)       |                          |                        |                |                         |                     |                | C 1070          |
|                             | Volume         | 44,015          | Ex-Dividend Date            | N/A             |                          | 1                      |                |                         |                     |                | 0.0500          |
| J                           | Avg. Volume    | 256,027         | 1y Target Est               | N/A             | 2020 <mark>И</mark> ле и | i Sest ko              | 2 2121         | Mari May                | luty Sex            | Nov 2022 Vor   | ne Bi S         |

Add to watchlist



## In Summary

- 2021 milestones met
- On track to meet 2022 milestones, which will get our first systems into the field
- Financially solid
- Protecting/expanding our patents





#### **Your Questions**

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